

# Cost Savings Opportunities

From a simple request to a LARGE cost savings and environmental opportunity through identification and action plan for a Test Kit Supplier.

## Client Needs

Can the current test kit shipper, that is single stack palletized, be double stacked for palletized loads?

## Real Green Benefit

- Reduction of Transportation fuel by increasing the number of shippers on truck.
- Reduction of labor time to load and unload trucks.
- Decreased usage of propane for fork trucks due to more product on a pallet.
- Reduction of wooden pallets needed due to more product on a pallet.

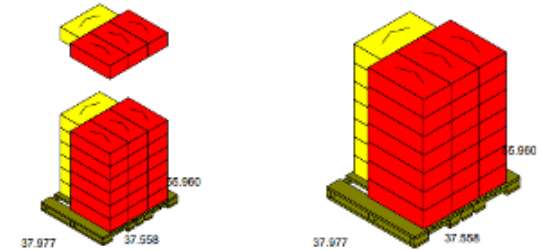
## Real Cost Savings

- Product Volume approx. 300,000,000 kits.
- Delivering \$95 Million savings to the bottom line.

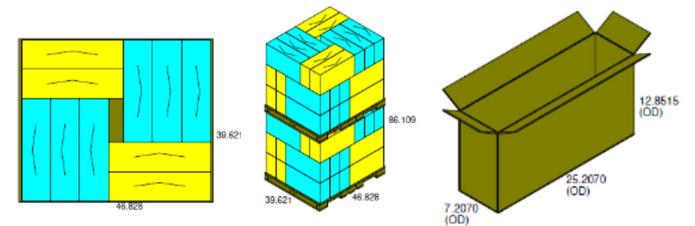
## COMPARISON & IMPROVEMENT

Shippers and Pallet Patterns

### Current Pallet Pattern



### New Shipper & Pallet Pattern



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