

# Packaging Consolidation, Increased Efficiency, Cost Savings

## CLIENT NEEDS

A high-volume manufacturer with tens of thousands of SKUs develops each new package in a silo. As a result, corrugated packaging was never consolidated across business units. This has led to multiple inefficiencies:

- 1) Diminished Purchasing Power
- 2) Unnecessary changeovers during production
- 3) Higher than necessary inventory costs

## RESULTS



**40% Reduction**  
In Existing Corrugate  
Packaging Formats



**80% Reduction**  
In Costing Turnaround  
Time



**10% Reduction**  
In Corrugate and  
Inventory Costs

## STEPS TAKEN BY THE ADEPT TEAM

- Supported the procurement team in aggregation & validation of data from SAP via client's IT department
- Grouped thousands of products into size categories that could utilize the same corrugate structure
- Designed RFQ ready corrugate drawings for each product size grouping (.pdf & .ARD)
- Create user friendly corrugate drawing database to avoid the proliferation of new corrugate designs
- Validate new drawing designs via ISTA testing protocols
- Utilize RFQ responses to build a predictive pricing model for quicker pricing turnaround

